

SUSTAINABLE ENERGY CONCEPTS LTD.

GRAZ - GIBRALTAR - GÜSSING



"It's not that easy being green."



Kermit, the Frog



Energy Life on Credit

irresponsible use of energy sources



depleting the substance



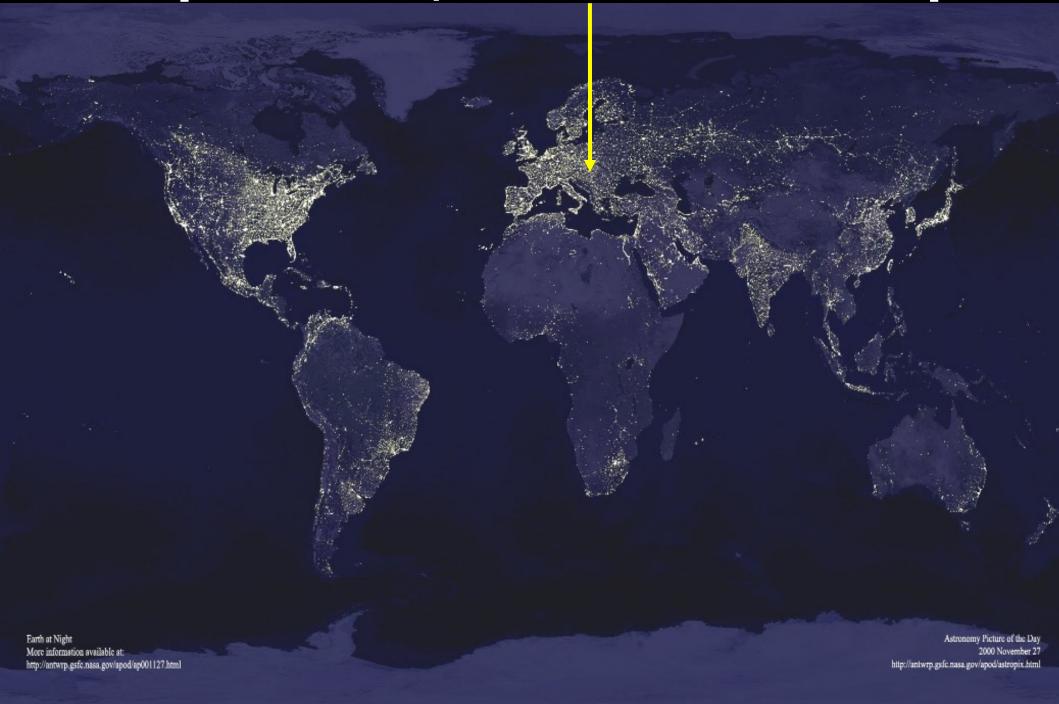
daily consumption of fosile energy sources on the planet equals

1347 years of sedimentation process



many consequences -> nature out of balance

Once upon a time, somewhere in Europe ...





... where the roads ended...





...problems, problems...

- 50 years border region to Hungary
- no industry
- high rate of unemployment
- 70% population commuting to Vienna...
- high migration rate
- small structured agricultural fields
- no traffic infrastructure



Solution

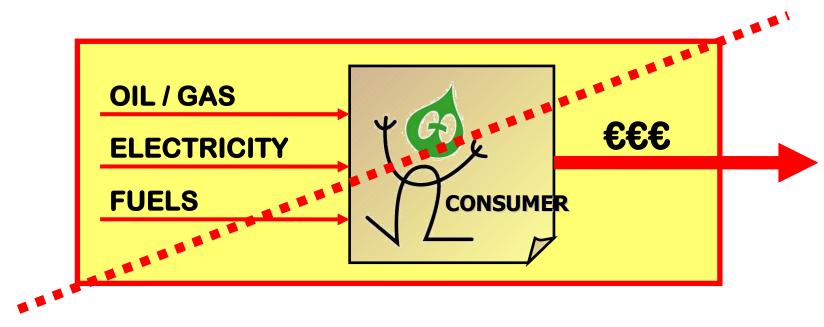
Concept for a local energy supply from renewable energy sources

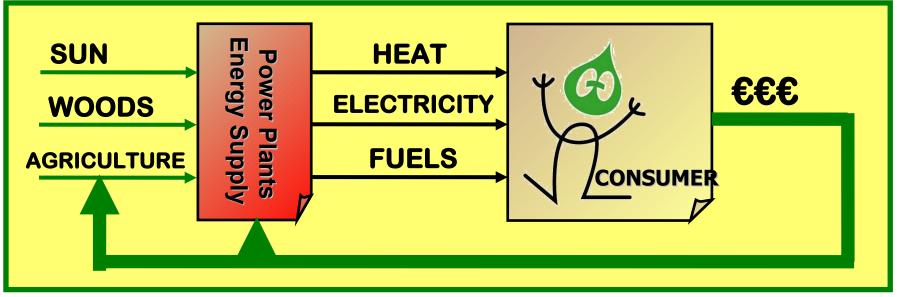
Case Study 1:

➤ The Güssing Model



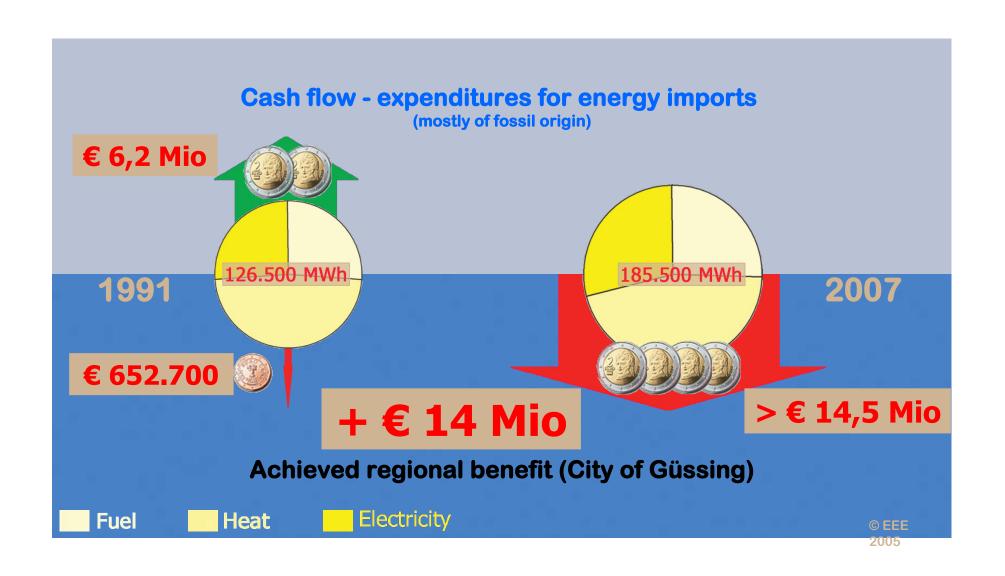
The Principle







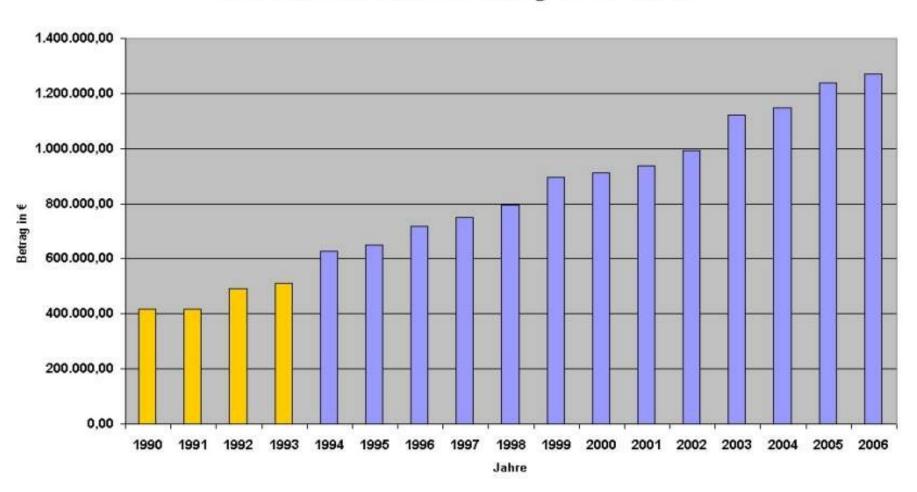
Energy Cash Flow





Municipal Tax Development

Kommunalsteuerentwicklung 1990 - 2006





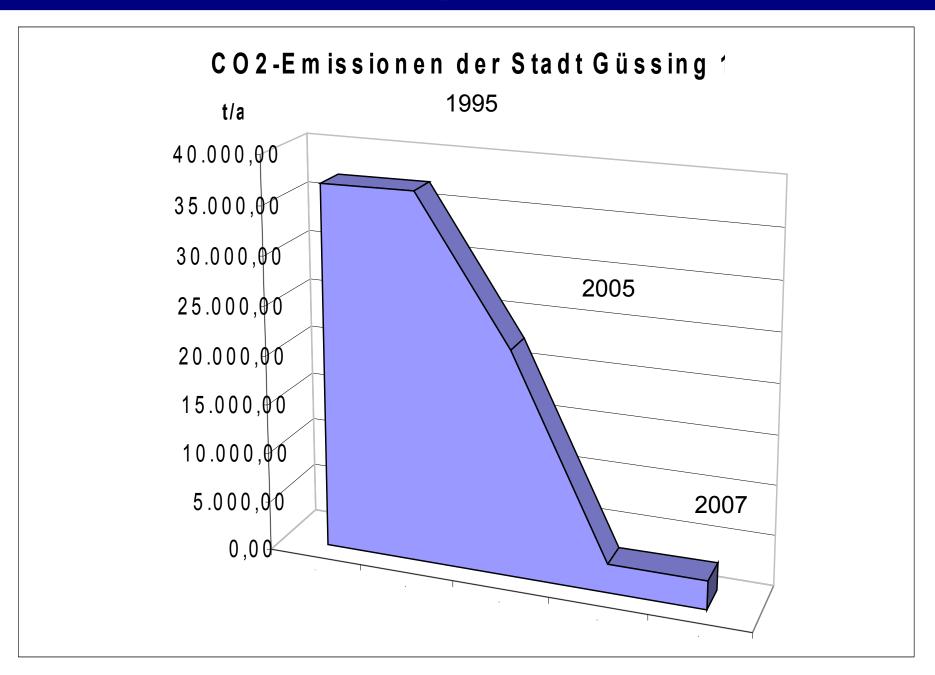
Benefits of Energy-Turnaround

Benefits of switching to regional renewable energy supply

- ✓ Values remaining within the region
- ✓ New jobs (tax income raising)
- ✓ Less traffic due to less commuters
- ✓ Independency
- **✓ Stable prices**
- ✓ Secured supply
- ✓ No political tensions
- √ CO₂ reduction



Reduction of CO₂ Emissions – 93%





Values achieved within the past 10 years

Güssing City:

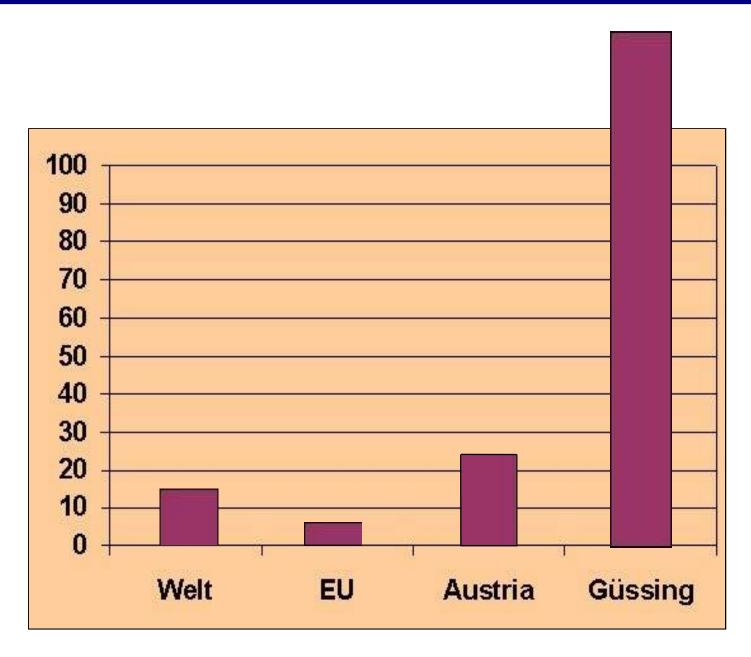
- **⇒**50 new companies
- over 1.100 new jobs
- net income of 9 Mio. EUR/year
- energy sales volume > 14 Mio. EUR/year
- wood consumption some 22.000 t/year

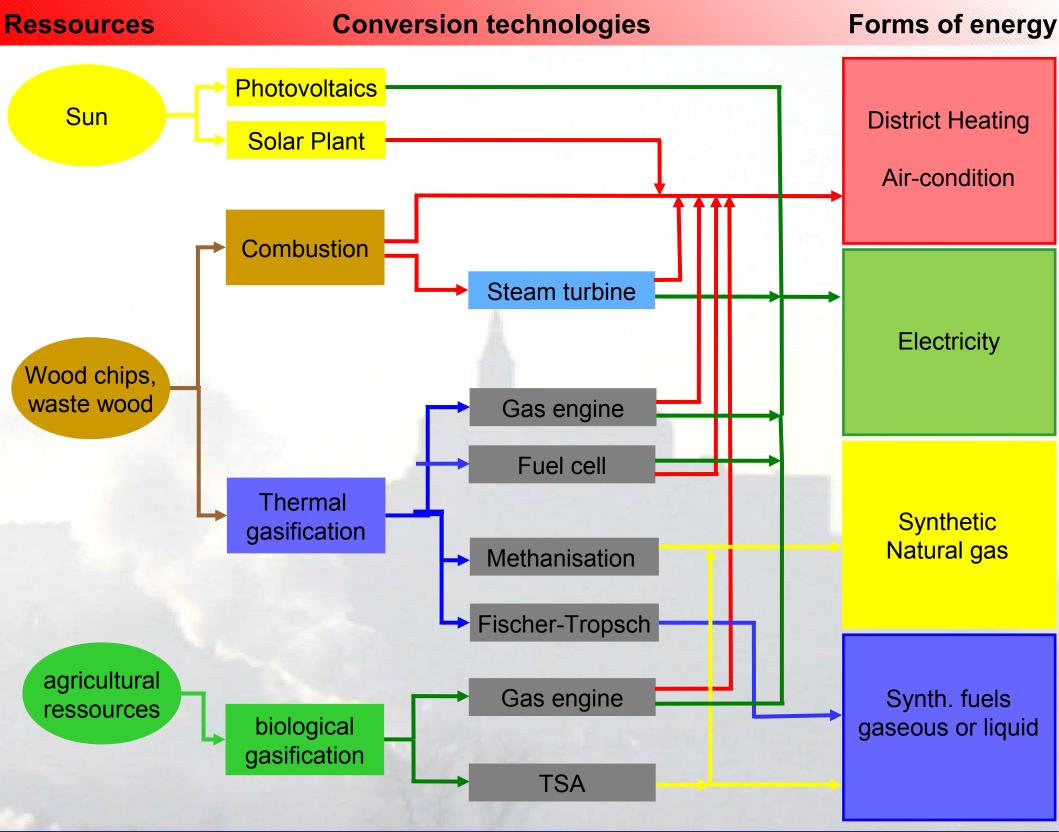
Güssing County:

- Due to ~60% self-sufficiency in total energy supply, the region profits > EUR 19 Mio p.a.
- Potential when 100% self-sufficiency goal achieved: -> EUR 37 Millionen p.a.



Renewable Energy Ratio Compared (%)







Power Plants in Güssing









Biomass Power Plant









District Heating Plant Güssing







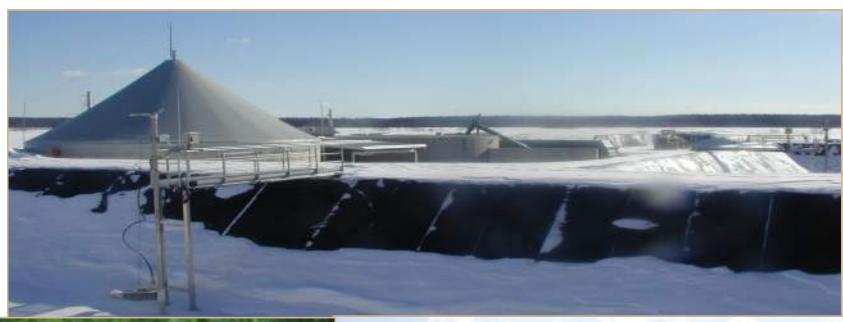


Urbersdorf Combined Plant





Biogas Power Plant









Power Plant "II" Güssing





Parador Parkett





Weitzer Parkett





Research Institute







Methanisation







Güssing Highlight

1st hi-tech production
Worldwide
of renewable energy
hardware equipment
powered entirely
with renewable energy
from within the region...



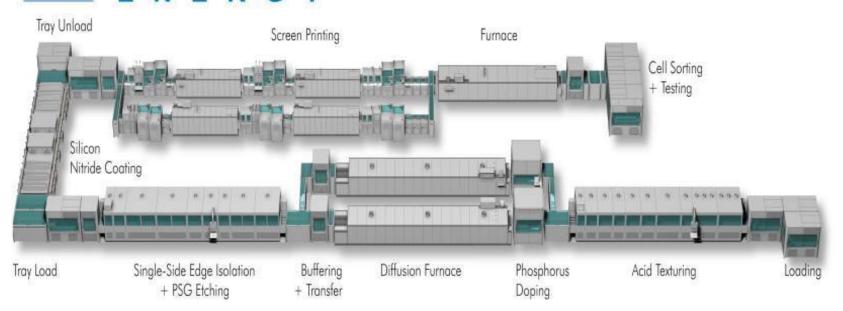
BLUE CHIP ENERGY GmbH

1st Austrian High-Efficiency Solar Cells Production



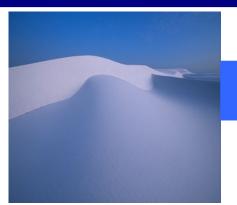


- Production started Q4/2008
- Full Capacity as of Q4/2009
- 100 MW/year (~ 20 Mio. Cells)
 ≜ electricity consumption of 20.000
 households
- 140 highly trained employees
- Investment: > € 65 Mio.





PV Supply Chain











Ingot

Sand

Silicium

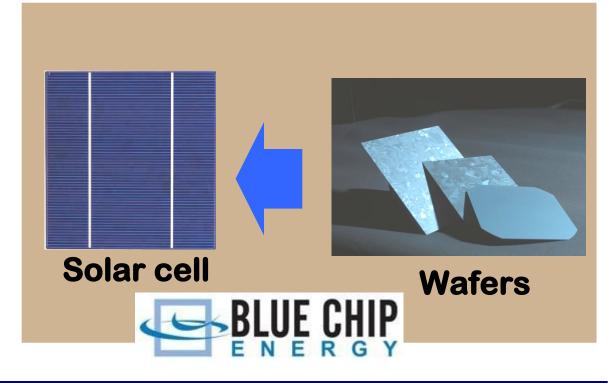


65% of production chain in Austria!



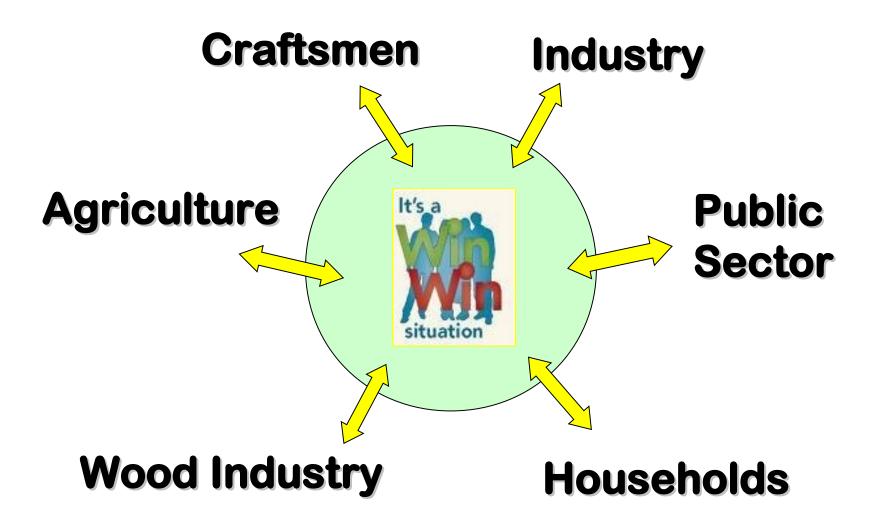


Modular system





Regional sustainable energy supply win — win for all





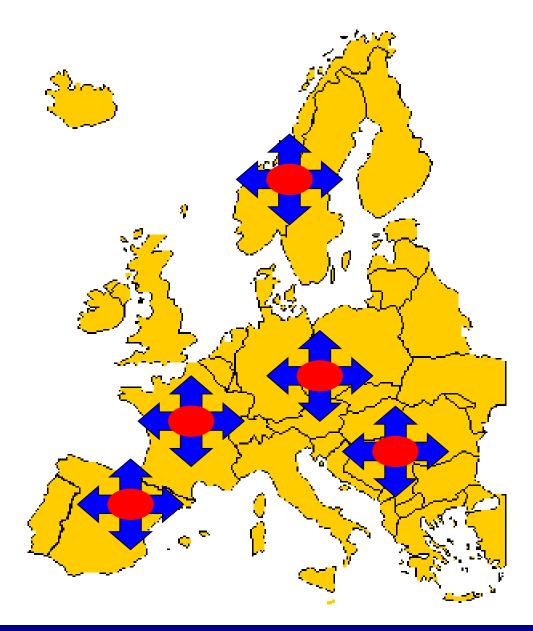
Self Sustainable Local Energy Supply Conceptual Points

- small decentralized power plants
- optimum size
- flexible units
- intelligent networks
- simple logistic
- low overall losses
- easily expandable



Centralised (monopolised) Energy Supply (-concepts)

DEPENDENCY!



Old Energy System

CENTRALISED

DEPENDENCY

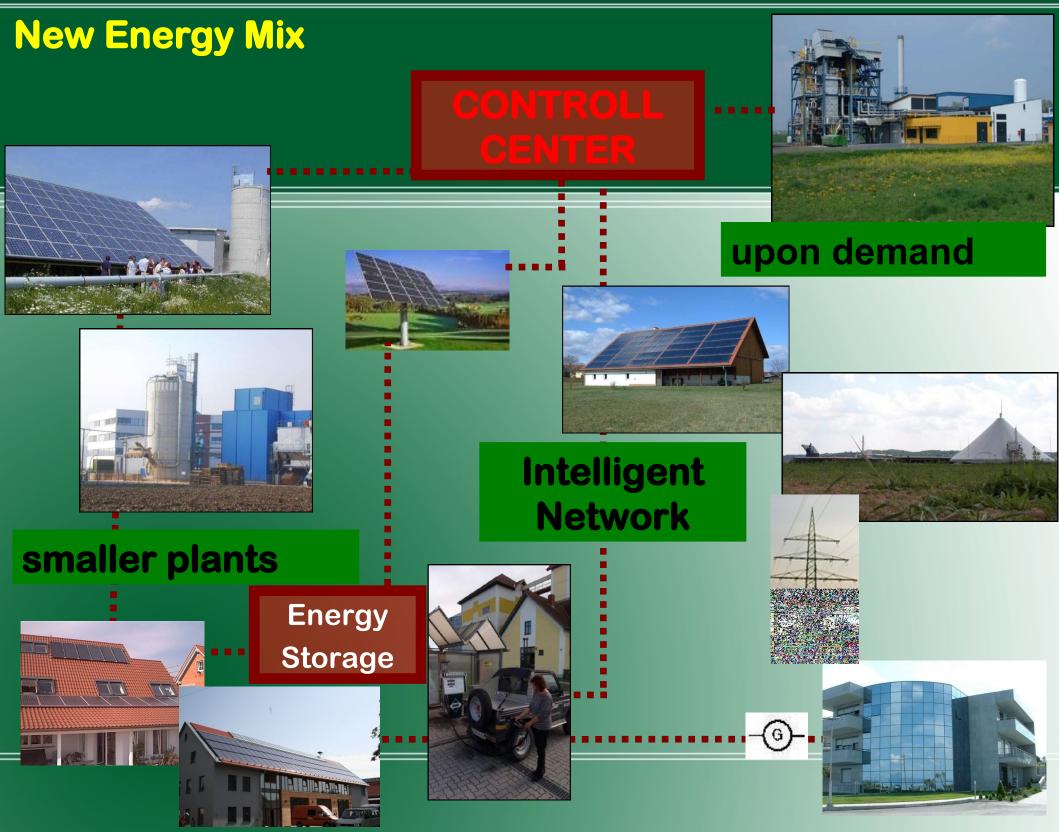




Few Large Powerplants

Transmission = Energy Loss

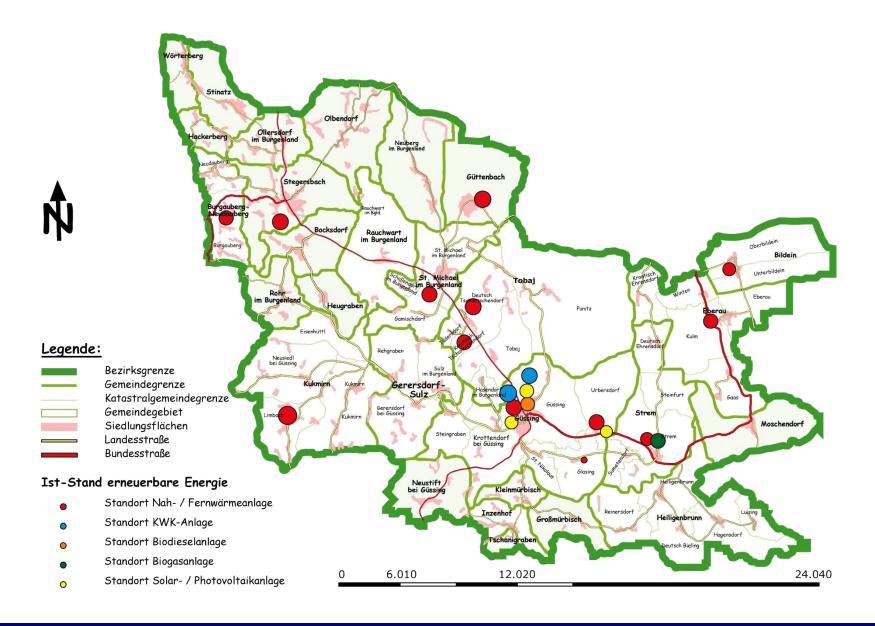
Industry





Energy Independent County

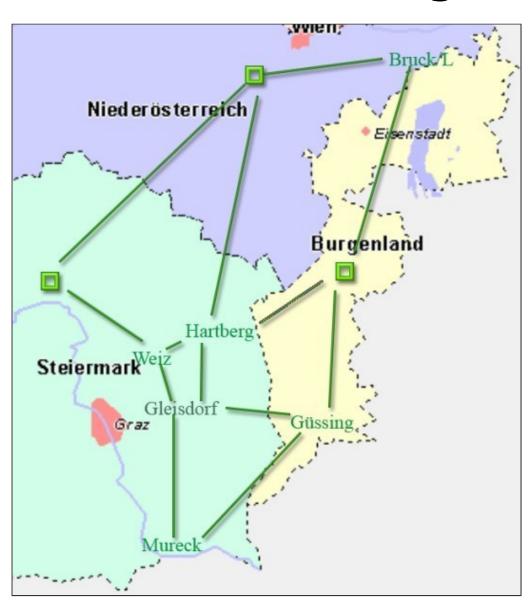
Distribution of Power Plants





Energy Partnerships

Networking of Communities



Renewable Energy Development Plan means Integral Concept!

Time is runnig out, therefore, we have to act fast!



Decentralised Energy Supply

100-s of Güssings in Europe





What can WE do for YOU? (our 15+ years of field experience)

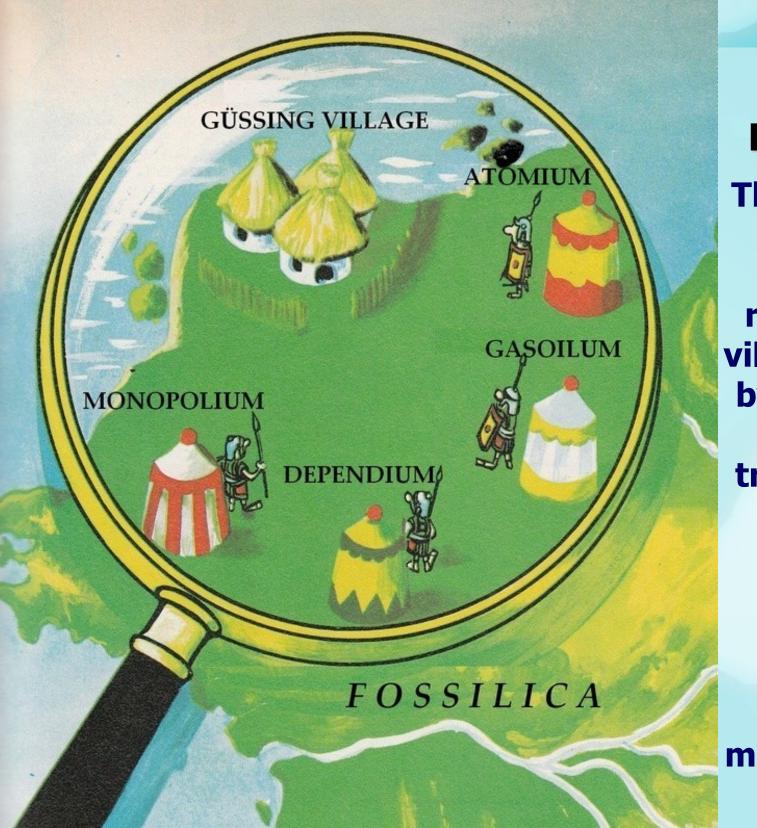
- Sustainable Region Energy Concepts
- Sustainable Industry Cluster Concepts
- Sustainable Energy Schooling Concepts
- Feasibility Studies (Power Plants, Financing, ...)
- PV Power Plants Planing & Investments
- Technology R & D
- Neutral Moderation and Support Workshops, etc.



The Message

- 1) Most important, we have to save, save and again save energy
- 2) Remaining real energy demand is to be covered from renewable sustainable local ressources

Whoever still can not understand that the above is the only possible way to go - well - then there's no help.



Güssing Renewable Energy Village

This was the story of a small, unfaltering renewable energy village, surrounded by legions of fossil energy sources trying to take over the little village.

But the village has a magic potion - ENERGYMIX made of renewable energy sources!



DI DEAN MARCELJA, COO SUSTAINABLE ENERGY CONCEPTS LTD.

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